



30+  
years'

EXPERIENCE IN LABORATORY  
MANAGEMENT

# TECHNIDATA

**Laboratory efficiency  
at your fingertips**

TECHNIDATA is a leading provider of software solutions specialized in in vitro diagnostics.

With 30 years of experience and expertise, TECHNIDATA is a major player in the field of information and data **management solutions for medical laboratories and biobanks.**



**TECHNIDATA**  
MEDICAL SOFTWARE



TECHNIDATA is an international company and subsidiary of Total Specific Solutions/ Constellation Software - the world's leading vertical software company.

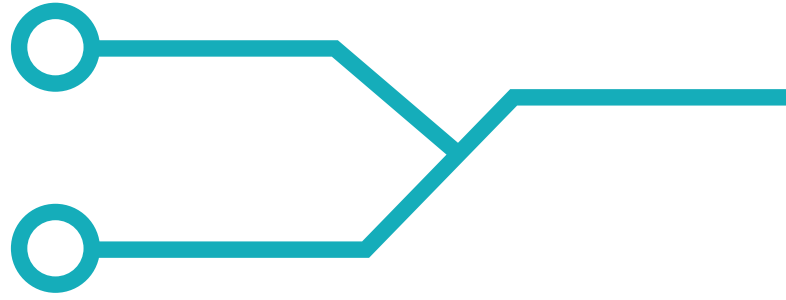
We are present [in more than 25 countries](#) thanks to our subsidiaries and rich distribution networks.



**Our offering consists of Laboratory Information Systems (LIS), middleware solutions, and result and prescription servers.**

**We provide standard solutions and a wide range of services from consulting to complete turnkey project management and customer support.**





**BIOLOGY**



**MICROBIOLOGY**



**ANATOMIC PATHOLOGY**



**GENETICS**



**BIOBANKING**



**BLOOD BANKING**

## **DEDICATED SOFTWARE SOLUTIONS FOR EACH CLINICAL LABORATORY DISCIPLINE**

Our software and services are adapted to all laboratory structures. They are designed for [large multidisciplinary and multi-site organizations](#) as well as for smaller structures that specialize in a single discipline.

Our customers consist of public and university training hospitals, private institutions and research centers.

Our softwares are designed to manage complex workflows, transmit information in real time for rapid and secure result production, and support therapeutic decision-making processes.

Our solutions [cover all major laboratory disciplines](#). From biochemistry, hematology, immunology, virology, microbiology, anatomic pathology, genetics, blood banking, and biobanking, TECHNIDATA helps you [achieve optimal laboratory efficiency](#).







## YOUR BUSINESS PARTNER

Over the years, we have worked alongside customers to **improve the quality of patient care, optimize laboratory efficiency and provide them with a competitive edge.**



**“Our primary missions are to develop and supply innovative and customized solutions to medical laboratories. We support our clients in achieving their objectives concerning efficiency, diagnostic expertise, and patient safety.”**

*Olivier DE KORTE, Chief Executive Officer*

**We believe in a future where our solutions enhance healthcare systems, where patients remain top priority, and personalized care and precision medicine prevail.**

**We are committed to adding value to the data we process and making it readily available to healthcare professionals.**



## OUR VALUES

Respect, Quality and Passion are the founding values on which our business is based.

### RESPECT

- Respect for and from everyone, including respect for differences and abilities
- Respect for missions we undertake
- Provide recognition for work carried out
- Understand customers and their needs
- Respect commitments

### QUALITY

- A source of added value
- A catalyst for gaining the respect of our customers and competitors
- A source of pride for everyone
- Quality in our understanding and knowledge of customers and markets
- Quality in our procedures and methodologies, products and services: provide optimal customer satisfaction

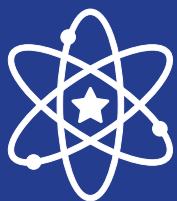
### PASSION

- Genuine interest in the professions in which our products are used, both now and in the future
- Contribute to the health of others and be mindful of our responsibilities
- Persevere and stand up for what is right
- Satisfaction of a job well done
- Enthusiasm and continuous improvement





## KEY FIGURES



**30+ years**  
of expertise



**25 countries**  
covered by our  
distribution network



**165 employees**  
spanning 3 continents



**17 % of sales  
revenue**  
invested in R&D



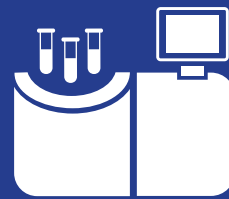
**650+ solutions**  
installed globally



**600+ LISs**  
integrated with  
Hospital Information  
Systems (HIS)



**15,000+**  
**instruments**  
**connected**  
to our solutions



**500+ types of  
instruments**  
connected  
covering all disciplines



## UNDERSTANDING YOUR PROJECTS TODAY AND ANTICIPATING YOUR NEEDS FOR TOMORROW

### Customer-Focused Mindset

We work in **close collaboration with customers** to ensure our solutions evolve with their expectations.

### Stability and Reliability

With more than 30 years of expertise, TECHNIDATA is a **long-term LIS provider**. As a **responsive and sustainable partner**, we provide customers the **reliability** they expect in demanding patient care environments.

### Quality and Safety

Our products are developed in accordance with **ISO 9001, ISO 13485 and ISO 27001 quality management systems** that reinforce our commitment to meeting customer expectations and **ensure the highest levels of quality and safety**.

### Global Presence, Local Contacts

Targeting international markets. Our solutions are distributed in more than **25 countries** through a **vast network of subsidiaries and selected partners** who are adapted to the specificities of each country.

### Solid R&D Investment Policies

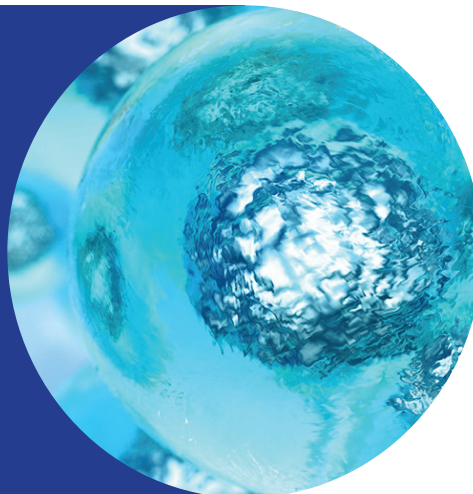
Thanks to **dynamic and sustained R&D investment strategies**, we use advanced development processes to offer our customers state-of-the-art products.



# SOLUTIONS

For comprehensive laboratory and biobank management, TECHNIDATA offers business solutions adapted to the specific needs of a range of medical specialties such as general pathology, microbiology, genetics, biobanking etc.

Our modular and integrated solutions anticipate technological advances and the growing field of personalized medicine of tomorrow.

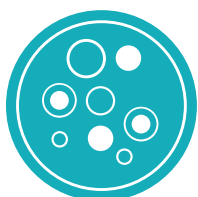


## CLINICAL PATHOLOGY



<sup>TD</sup>NexLabs

**Enhance organizational performance and the quality of care** with a new generation of laboratory information systems dedicated to medical laboratories specialized in biochemistry, hematology, immunology, microbiology\*, virology and serology.



<sup>TD</sup>BactiLink

Stand-alone middleware, for microbiology laboratories wishing to implement **efficient paperless organization and workflows**, **without having to change their LIS**.



<sup>TD</sup>HistoCyto

## BIOPATHOLOGY

Software dedicated to the specific needs of anatomic pathology laboratories, and process optimization for **improved efficiency, traceability, and patient safety**.



<sup>TD</sup>Genet

A solution that provides **efficient and flexible responses** adapted specifically to genetics labs - including molecular genetics, cytogenetics and clinical genetics. For enhanced patient monitoring and care, this solution centralizes genetic data collected from various sources for **enhanced traceability**.



## SPECIMEN BANKING



<sup>TD</sup> BioBank

A software solution designed to meet the specific requirements of biobanks. The solution **adds value to biological specimens**, **guarantees high levels of traceability**, **promotes scientific collaboration**, and **takes care of specimen logistics**.



<sup>TD</sup> BloodBank

Software to provide blood banks with a complete solution **from the reception of blood products to the consolidation of transfusion information**.



## ADDITIONAL MODULES

To meet all laboratory needs, our range of software is completed by a set of complementary modules.

<sup>o</sup>  
Mind

### Middleware – Connection interface tool for instruments.

An integrated and unique solution for quality control and management of result production.

<sup>o</sup>  
Microbiology

### \*An integrated module entirely dedicated to microbiology

offering customizable analytical protocols, a system of expert rules, real-time alerts, and an epidemiology module. The module additionally allows you to implement a paperless microbiology system with advanced traceability features.

<sup>o</sup>  
Business  
Intelligence

**A business intelligence tool** that provides laboratories with valuable indicators to exploit data related to laboratory and medical activities as well as billing.

<sup>o</sup>  
Web

**Electronic requesting feature and result consultation.** A software solution to easily manage test order creation, optimize collection management and provide real-time access to results at the patient's bedside.

<sup>o</sup>  
Patient

**Patient result server.** Allows patients to consult and download test results by internet, through a fully secure site.

# OUR SERVICES

## A TEAM OF EXPERTS AT YOUR SERVICE

As a software publisher, TECHNIDATA guarantees design, distribution, installation and maintenance of its solutions. We also pay particular [attention to the quality of all associated services](#).

From consulting to full project management, training and technical support, we offer [a wide range of professional services](#) to both our end customers and distributors.



## CUSTOMER SATISFACTION IS OUR TOP PRIORITY



### 24/7 Hotline Support

Thanks to our international presence, we provide a 24/7 support service.

3 centers ensure Hotline services: Philippines/France/Canada.

### Project management and coaching

TECHNIDATA offers consulting services to support your teams with project management.

Our consultants will guide you to optimize workflows, interface your LIS, and evaluate your hardware configuration.



### Assistance with Laboratory Accreditation

TECHNIDATA does everything possible to facilitate accreditation processes associated with ISO 15189 and ISO 20387 standards.

Our software offers many features that help meet regulatory requirements. Our teams offer personalized support throughout accreditation processes.

### Approved training center

Quality training is an essential element to ensure the proper use of our solutions. Training additionally guarantees greater autonomy in laboratory management. Our trainers are experts in their fields.

TECHNIDATA is a registered and approved training organization.

# RELIABILITY

TECHNIDATA is proud to support laboratories of all sizes and disciplines.

**More than 650 customers** have partnered across the world and trust in our expertise.



## THESE CUSTOMERS INCLUDE:

### FRANCE

- CHU Caen
- CHU Grenoble Alpes
- CHU Rennes
- CH Annecy Genevois
- GCS 28
- GCS 85

### ITALY

- Ospedale Universitario di Padova
- CeSI-MeT Università degli studi "G. d'Annunzio" Chieti-Pescara

### UNITED KINGDOM

- NHS Lanarkshire
- University Hospitals of Morecambe Bay – NHS Foundation Trust
- The Royal Marsden – NHS Foundation Trust
- The Christie – NHS Foundation Trust

### CANADA

- CHU de Québec-Université Laval

### SINGAPORE

- National Healthcare Group
- Changi Hospital

### PHILIPPINES

- The Medical City – Ortigas
- St. Luke's Medical Center – Quezon City

### TAIWAN

- Tri-Service General Hospital
- Mackay Memorial Hospitals
- Far Eastern Memorial Hospital

### THAILAND

- National Cancer Institute







## GLOBAL PRESENCE

### Global Headquarters

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